



IT'S TIME TO MOVE YOUR CITY INTO THE FUTURE!

Like roads and electric grids more than a century ago, fiber broadband networks are now **ESSENTIAL INFRASTRUCTURE** for businesses, schools, government offices and homes.

POINT BROADBAND AND AEG are focused on partnering with municipalities, EMC's and utilities to deliver a complete broadband solution. **This means we can finance, design, build and operate these fiber networks, or work with you to share these responsibilities.** Point Broadband and AEG are ready to partner with you to bring state-of-the-art technology to the community you serve.

WHAT CAN A FIBER NETWORK DO FOR YOUR COMMUNITY?

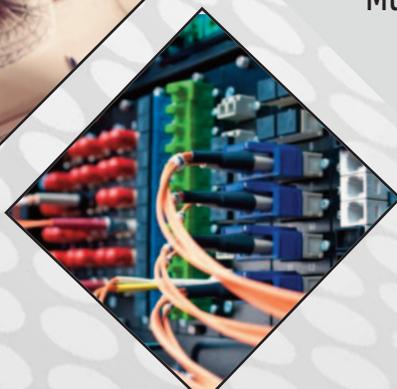
Become a Smart City with a Superior Fiber Network Benefitting Businesses and Homes Years Into the Future:

- Boost Economic Development
- Bring Internet Competition to the Market
- Improve Customer Service
- Provide Better Pricing for Customers
- Facilitate Electric Smart Grid Technology
- Promote Solutions for Modern Education, Healthcare and Financial Services

Why **POINT BROADBAND** and **AEG** in your community?

We offer proven turn-key solutions for Municipal Fiber Networks providing:

- Complete Business Plan
- Network Design
- Network Construction
- Operation of Complete Fiber Networks
- Attractive Finance Options



About Point Broadband

Point Broadband is headquartered in West Point, Georgia, a small town on the border of Georgia and Alabama. We are a proud subsidiary of ITC Capital Partners, LLC, who delivered the first telephone connection to our own rural community 125 years ago. Since then, our team has launched and operated successful telecom, fiber, internet and wireless companies across the country, competing head-on with incumbent telephone companies, cable operators and satellite providers. Because the need is so great, we are focused on addressing the problem we solved over a century ago: **bringing critical connectivity to rural communities. This /S what we do.**

With our superior networks, exceptional service and local presence, we will become your community's first choice in a very short time. We love to operate in communities that share our values and our way of life, and it shows in everything we do. Additionally, because of our strength and experience, we help you bring these services to your communities in a way that is fiscally responsible. **We believe a public/private partnership is the most effective way to do this – a partnership that mitigates the financial risk and maximizes operational success.**

We are expanding our footprint, with current Fiber-to-the-Premise Networks located in:

- Bristol, Virginia and surrounding communities in Northeast Tennessee and Southwest Virginia
- Opelika, Alabama
- Rural New York

About Atlantic Engineering Group (AEG)

AEG, founded in 1996, designs and builds end-to-end fiber optic solutions tailored to each customer across a whole host of applications and technologies

AEG's founder, James Salter, P.E. was an early and vocal proponent of FTTH as the ultimate access technology, and the firm has designed and built 63 city-wide networks in the past 18 years.

TOGETHER, **POINT BROADBAND AND AEG** bring the background and proven success to **build and operate a state-of-the-art fiber network**, providing competitive broadband services to your community.

ARE YOU READY TO TAKE THAT FIRST STEP FOR A BETTER FUTURE FOR YOUR COMMUNITY?

We would love to meet with you to discuss the various ways we can partner with you, and share our thoughts about deployment and operating structures that benefit your organization and community.

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